



**FERROVIE DELLO STATO ITALIANE SPA AND
FS ITALIANE GROUP**

**SUMMARY OF THE ANNUAL FINANCIAL
RESULTS FOR 2013**

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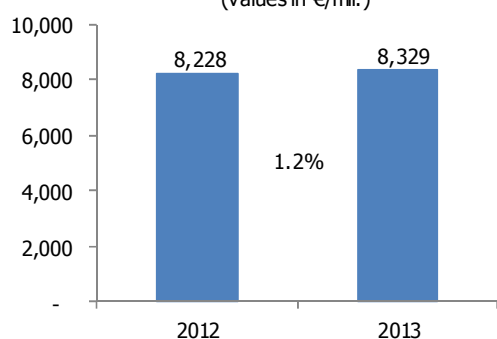
1. Main consolidated results of the FS Italiane Group

Values in €/mil.

	2013	2012	Delta	%
Main economic, capital and financial highlights				
Operating revenues	8,329	8,228	101	1.2%
Operating costs	(6,299)	(6,310)	11	0.2%
EBITDA	2,030	1,918	112	5.8%
EBIT	818	719	99	13.8%
Net profit for the year	460	381	79	20.7%
Net invested capital	45,834	45,804	30	0.1%
Equity	37,342	36,736	606	1.6%
Net financial position	8,492	9,068	(576)	(6.4)%
Debt/Equity	0.23	0.25	(0.02)	(7.9)%
Investments for the period	3,895	3,891	4	0.1%
Cash flow generated from operating activities	352	(794)	1,147	(144.4)%

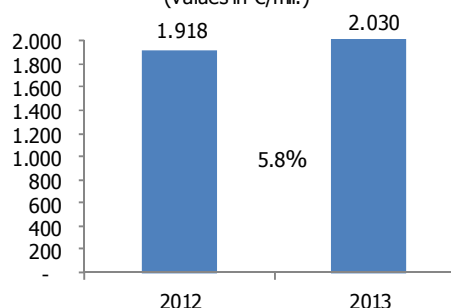
Operating revenues

(values in €/mil.)



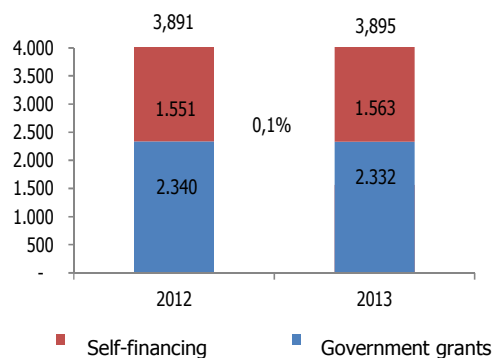
EBITDA

(values in €/mil.)



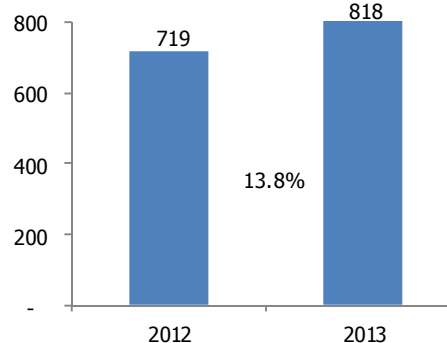
Investments

(values in €/mil.)



EBIT

(values in €/mil.)



Main economic ratios	2013	2012
EBITDA/OPERATING REVENUES	24.37%	23.31%
ROS (EBIT/OPERATING REVENUES)	9.82%	8.74%
PERSONNEL COSTS/OPERATING REVENUES	(46.94)%	(47.12)%

2. Operating data of the FS Italiane Group

Main operating data	2013	2012	Delta	%
Length of the railway network (km)	16,752	16,742	10	0%
Trains-km medium/long passengers (thousands)	79,255	71,959	7,296	10%
Trains-km regional transport passengers (thousands)	192,214	189,048	3,166	2%
Passengers/km- rail transport (millions)	41,718	40,540	1,178	3%
Passengers/km- road transport (millions)	398	405	(7)	(2)%
Tons/km (millions) ⁽¹⁾	22,854	22,309	545	2%
Traffic unit/Trains-KM (units)	205	206	(1.6)	(1)%
Traffic unit/KM of line (millions)	3.9	3.8	0.1	3%
Employees ⁽²⁾	69,425	72,043	(2,618)	(4)%

(1) This value included outsourced traffic and other companies in the Cargo sector of the Group

(2) Period-end amounts

3. Financial position, results of operations and cash flows of the FS Italiane Group

3.1 CONSOLIDATED INCOME STATEMENT

	values in €/mil.			
	2013	2012	Changes	Change %
OPERATING REVENUES	8,329	8,228	101	1.2%
Revenues from sales and services	7,597	7,511	86	1.1%
Revenues from transport services	6,035	5,938	97	1.6%
Revenues from Infrastructure Services	1,333	1,340	(7)	(0.5)%
Other revenues from services	229	233	(4)	(1.7)%
Other income	732	717	15	2.1%
Operating costs	(6,299)	(6,310)	11	0.2%
Personnel costs	(3,910)	(3,877)	(33)	(0.9)%
Other net costs	(2,389)	(2,433)	44	1.8%
EBITDA	2,030	1,918	112	5.8%
Amortisation and depreciation	(1,123)	(1,070)	(53)	(5.0)%
Write-downs and impairment losses (value write-backs)	(68)	(37)	(31)	(83.8)%
Provisions	(21)	(92)	71	77.2%
EBIT	818	719	99	13.8%
Finance income and costs	(234)	(290)	56	19.3%
PROFIT BEFORE TAX	584	429	155	36.1%
Income taxes	(124)	(48)	(76)	(158.3)%
PROFIT FOR THE YEAR FROM CONTINUING OPERATIONS	460	381	79	20.7%
PROFIT FOR THE YEAR FROM ASSETS HELD FOR SALE, NET OF TAX EFFECTS	0	0	0	0.0%
NET PROFIT FOR THE YEAR	460	381	79	20.7%
NET PROFIT ATTRIBUTABLE TO OWNERS OF THE PARENT	459	379	80	21.1%
NET PROFIT ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	1	2	(1)	(50.0)%

At the end of the 2013 financial year, the Ferrovie dello Stato Italiane Group confirmed the strong growth in margins started in 2008 for the sixth consecutive year and the positive trend of the **net profit for the year**, which increased by more than 20% compared to 2012 (Euro 460 million against Euro 381 million).

Continuing on the path that the Group has been pursuing in these years, the Group reports sharp improvements in all the interim margins. In particular, **EBITDA** showed an increase of Euro 112 million (+5.8%), exceeding Euro 2 billion for the

first time; **EBIT** showed an increase of Euro 99 million (+13.8%), exceeding Euro 800 million for the first time, while the **Profit before tax** showed an increase of Euro 155 million (+36.1%).

Once again, the results confirm that the management restructuring plan, which has been undertaken since 2007, has been actually reflected in the performance, through the substantial achievement of all the Plan objectives. The enhanced soundness of the Ferrovie dello Stato Italiane Group is the essential prerequisite for setting prospective targets that are even more challenging and that are adequately described in the 2014-2017 Business Plan, which has been recently approved and which was presented to the financial community on 25 March 2014.

Accordingly, the Group reported a positive **EBITDA** equal to Euro 2,030 million in 2013, which almost fully arose from a 1.2% increase in **operating revenues** compared to the value posted in 2012 (Euro +101 million).

Specifically, **revenues from sales and services** recorded a significant increase of Euro 86 million (+1.1%), while **other income** increased by Euro 15 million (2.1%).

The growth in **revenues from sales and services** arose from an increase in **revenues from transport services** (Euro 97 million), although 2013 saw the new competitor in the High Speed traffic fully operational, while **revenues from Infrastructure services** recorded a decrease of Euro 7 million and **other revenues from services** a decrease of Euro 4 million.

The growth in revenues from transport services was the result of increased revenues in the passenger transport sector for Euro 98 million, which were partially offset by the very small fall recorded in revenues from cargo traffic for about Euro 1 million, while revenues from revenues from public service contracts with the Regional Governments and with the State remained almost unchanged.

Revenues from passenger traffic showed a positive change due to a general increase that was recorded in the various business areas of the passenger service:

- Higher revenues were recorded on medium- and long-distance routes (Euro +12 million), mainly as a result of a more ample diversification of the offer of the "Freccia" train products and of the improvement of the High Traffic system in the TO-MI-NA-SA section; these results are particularly significant if correlated, as already mentioned, to the full opening up to competition in the High Speed segment. In fact, market revenues from the profitable segment recorded an increase of about Euro 39 million, which was offset by reduced revenues from services for which there is little demand and with negative margins (Euro -10.8 million); Trenitalia has for some time embarked to a path to streamlining these services, which has specifically involved some InterCity day trains; negative margins were also contributed by international trains and charter trains for religious tourism (Euro -8.4 million and Euro -3.2 million, respectively). Finally, an additional decline was attributable to the decrease reported in the Contributed Universal Service segment (Euro -3.6 million) as a result of the gradual shift of the railway portion of traffic towards alternative systems of transport over long distance, as has already happened in the sector in Europe. Furthermore, it is worth noting the good performance recorded by Thello, which was consolidated on a line-by-line basis starting from July 2012, for about Euro 23 million, in the international passenger transport segment;
- Higher revenues were also recorded in the regional transport segment, both in the Italian (Euro +26 million) and German (Euro +9 million) market, where the Netinera group continued to operate with positive effects. At domestic level, the change was mainly attributable to the growth of fares, by 4.2% on average, against a reduction of 0.2% in

the offer of trains/Km following the choice made by some Regional governments of reviewing the offer in order to cope with the increasing difficulties of local finance. In the light of the above, passengers/Km reduced by 0.8% only;

- finally, higher revenues of Euro 29 million were recorded in the passenger road transport segment, as a result of the Ataf group entering the scope of consolidation.

The slight decline in the **revenues from cargo traffic** arose from a lower logistic activity (Euro -34 million) in the national market; this decrease was partially offset by the international market, in particular the German one, which had a good performance overall and showed an increase of about Euro 33 million.

Revenues from public service contracts mostly remained stable compared to the previous year. Different trends were recorded in the various contracts; no changes were recorded in the fees applied to service contracts for Medium- and Long-distance and Cargo transport compared to the previous year, while fees for services acquired by the State for Special Regions (*Regioni a Statuto Speciale*) showed an increase of about Euro 22.6 million as a result of the recognition of revenues related to the performance of some services which has been formally required by the Ministry of Infrastructure and Transportation. As regards service contracts with Ordinary Regions (*Regioni a Statuto Ordinario*), public finance obligations entailed a reduction of about Euro 15.5 million in the fees, which was partially offset by increased fares that allowed the Regional governments to meet the commitments undertaken under the contracts; these two factors did not affect the financial equilibrium of the contracts themselves. Furthermore, note the increase recorded as a result of Ataf Gestioni entering the consolidation area (Euro +37 million), which substantially offset the reduced revenues from the German Landers of the Netinera group (Euro -40 million).

Revenues from infrastructure services decreased by Euro 7 million. These revenues mainly include revenues from the State for the Programme Contract – Services 2012-2014 (Euro 1,052 million) and revenues from tolls (Euro 256 million). In 2013 grants from the State decreased by Euro 60 million compared to 2012 due to a higher amount of resources, which had been initially allocated under operating grants and which were used to cover non-routine maintenance requirements according to law no. 71 of 24 June 2013, while revenues from tolls recorded a considerable increase, equal to Euro 51 million, of which Euro 48 million from the third-party railway company that operates in the High Speed market and Euro 3 million for higher services rendered to Trenord.

Other revenues from services recorded a slight decrease due to lower activities for rolling stock maintenance and transport-related services rendered to third parties (Euro -4 million).

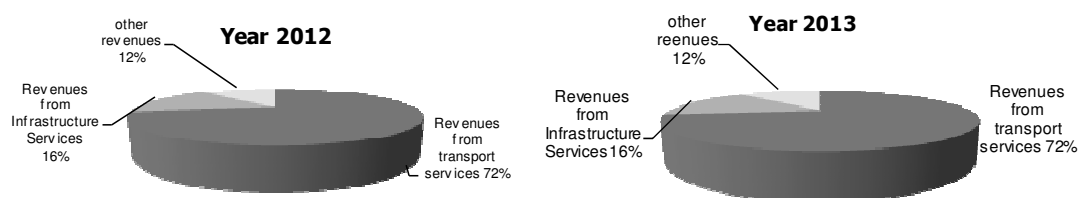
Operating costs decreased by Euro 11 million as a result of the decline in **other net costs**, equal to Euro 44 million, which was offset by increased **personnel costs**, equal to Euro 33 million.

Labour costs mainly increased as a result of Ataf and Thello entering the consolidation area and of the expected growth in unit salaries in relation to the new National Collective Labour Agreement (CCNL, *Contratto Collettivo Nazionale di Lavoro*), which was signed on 20 July 2012; in any case, said increase was offset by a recovery in productivity, thanks to the increase in the weekly working hours and as a result of the steady reduction in average workforce (which passed from 72,390 units in 2012 to 71,031 units in 2013). The decrease in **other net costs** was due to lower costs for services (Euro -18 million) and lower costs for leases and rentals (Euro -28 million), to which must be added a higher capitalization of Euro 102 million.

Therefore, **EBIT** came to Euro 818 million (showing an improvement of Euro 99 million compared to 2012), as a result of the combined effect of higher **amortisation and depreciation** of Euro 53 million, mainly due to the classification of

works under fixed assets and to the entry into operation of new assets; higher **write-downs** of Euro 31 million, mainly due to the alignment of the carrying amount of assets to their fair value; lower **provisions** of Euro 71 million for the adjustment of the so-called bilateral fund, for which provisions of Euro 32 million were set aside in the year against releases of about Euro 12 million.

The **net result**, which continued to record sharp growth, was finally affected by the weight of the **financial management**, which was negative by Euro 234 million and which showed an improvement of Euro 56 million compared to the previous year, equal to 19.3%, and by the considerable increase in **income taxes** compared to the previous year (Euro +76 million, equal to 158.3%), arising from the fact that the assessment of higher deferred tax assets on previous losses that Trenitalia carried out in 2012 could not be repeated in 2013.



3.2 RECLASSIFIED BALANCE SHEET

	31.12.2013	31.12.2012	Changes
values in €/mil.			
ASSETS			
Net current operating assets	1,014	646	368
Other net assets	1,549	1,184	365
Current assets	2,563	1,830	733
Net fixed assets	46,502	47,689	(1,187)
Other provisions	(3,233)	(3,743)	510
Net assets held for sale	2	28	(26)
TOTAL NET INVESTED CAPITAL	45,834	45,804	30
COVERAGE			
Short-term net financial position	(565)	833	(1,398)
Medium/long-term net financial position	9,057	8,235	822
Net financial position	8,492	9,068	(576)
Net equity	37,342	36,736	606
TOTAL COVERAGE	45,834	45,804	30

In 2013 **Net invested capital**, equal to Euro 45,834 million, increased by Euro 30 million, as a result of the increase in **Current assets** (Euro +733 million) and a reduction in **Other provisions** (Euro -510 million), which was offset by a reduction in **Net fixed assets** (Euro -1,187 million) and **Net assets held for sale** (Euro -26 million).

Net current operating assets, which came to Euro 1,014 million, recorded an increase of Euro 368 million essentially attributable to:

- lower receivables relating to the Service Contract from the MEF (Euro -152 million), following the financial settlement of fees that took place in the year, in particular relating to Trenitalia, and lower trade receivables (Euro -123 million) as a result of a better financial settlement that took place in the year;

- higher inventories (Euro 52 million) due to an increase in inventories of raw and secondary materials and consumables for Euro 99 million (Euro 74 million for the infrastructure and Euro 21 million for the purchase by Trenitalia of new serviceable parts), which was offset by a reduction (Euro -56 million) in inventories of Properties and Land held for trading;
- lower trade payables (Euro -579 million) as a result of a reduction in payables to suppliers (Euro -362 million) due to accelerated payments in the year and a reduction in payables to Group companies (Euro -215 million), which was essentially attributable to the financial settlement of Trenitalia's debt to Cisalpino for the purchase of rolling stock.

On the contrary, **Other net assets** recorded an increase of Euro 365 million that substantially arose from the combined effect of:

- higher receivables from the MEF, the MIT and other Entities for set-up grants intended for infrastructural investments (Euro 534 million);
- a net decrease in other receivables and payables (Euro -295 million);
- a decrease in VAT credits/debt (Euro -199 million), mainly as a result of the refund by the Tax Office;
- a reduction in advances for set-up grants received by RFI (Euro -325 million).

Net fixed assets showed a decrease of Euro 1,187 million, mainly attributable to increased investments for the period, equal to Euro 3,895 million, which were partially offset by set-up grants of Euro 3,892 million, to advances for Euro 157 million, as well as to amortisation and depreciation for the period of Euro 1,169 million, sales made for Euro 113 million and, finally, to the reduction of Euro 55 million in the value of equity investments, which was essentially attributable to a reduction in the share capital of Cisalpino as a result of the start of operations for the winding-up of the company.

The **Net financial position** represented a net indebtedness of Euro 8,492 million, with a decrease of Euro 576 million compared to 31 December 2012. This change was essentially correlated to:

- an increase in the balance of the treasury current account (Euro 259 million) that includes the payments made by the MEF in the year in relation to the Programme Contract and the payments for other grants disbursed by the European Commission for the operating needs of the Group, mainly those of RFI;
- an increase in other non-current financial receivables (Euro 67 million);
- a reduction in the receivable from the MEF for the collection of the annual portion of 15-year grants (Euro -149 million), which was offset by a similar change in payables to Cassa Depositi e Prestiti;
- an increase in bank and postal deposits and other short-term cash and cash equivalents (Euro 93 million);
- a decrease in loans from banks and other lenders (Euro 1,056 million);
- an increase of Euro 750 million in bond issues due to the combined effect of an increase of Euro 1,350 million for the issue of the first two tranches of the bond issue relating to the Euro Medium Term Notes Programme and of a decrease of Euro 600 million for the repayment of Eurofima loan.

Net equity passed from Euro 36,736 million to Euro 37,342 million, mainly as a result of the increase due to the profit for the year (Euro 460 million), a positive change in Valuation reserves (Euro 110 million) and a positive change in the Consolidation reserve of third parties (Euro 53 million).

4. Financial position, results of operations and cash flows of Ferrovie dello Stato Italiane SpA

4.1 INCOME STATEMENT

	values in €/mil.			
	2013	2012	Changes	Change %
Operating revenues	160	157	3	1.9%
- Revenues from sales and services	152	146	6	4.1%
- Other income	8	11	(3)	(27.3)%
Operating costs	(181)	(146)	(35)	(24.0)%
EBITDA	(21)	11	(32)	>200%
Amortisation and depreciation	(22)	(22)	0	0.0%
Write-downs and impairments losses (value write-backs)	(22)	(2)	(20)	>200%
EBIT	(65)	(13)	(52)	>200%
Finance income and costs	109	73	36	49.3%
PROFIT BEFORE TAXES	44	60	(16)	(26.7)%
Income taxes	32	13	19	146.2%
NET PROFIT FOR THE YEAR	76	73	3	4.1%

The **net profit** for the 2013 financial year came to a positive value of Euro 76 million, with an improvement of Euro 3 million compared to the previous year (+4.1%).

At **EBITDA** level, note a decrease of Euro 32 million, with a margin that passed from a positive value of Euro 11 million to a negative value of Euro 21 million due to the combined effect of an increase of Euro 3 million in operating revenues and of an increase of Euro 35 million in operating costs.

Operating revenues came to Euro 160 million (Euro 157 million in 2012). The increase of Euro 3 million compared to 2012 was due to the combined effect of higher revenues from charge-backs to Group companies for the provision of services (Euro +17 million) against lower revenues for rent income for the use of brands (Euro -10 million) and penalties (Euro -4 million). Revenues from the sales of properties and land held for trading, as well as to the leases of properties remained substantially unchanged compared to the previous year.

Operating costs showed an increase of Euro 35 million arising from the following factors:

- A change of Euro 34 million in inventories as a result of write-downs of properties and land held for trading (Euro +31 million), in order to adjust the book value of the same at their effective market value, following an exact analysis of the real estate assets of the Company that was carried out through updated experts' reports, also in consideration of the economic trend and in particular of the decline in the real estate market and of sales made (Euro +3 million);

- Higher costs for property services and utilities (Euro +3 million), for maintenance of personal and real property (Euro +2 million) and for IMU tax (*Imposta Municipale Unica*, Local Single Tax) (Euro +1 million);
- A reduction of Euro 5 million in labour costs as a result of the reduction in the staff members arising from the ongoing and gradual process of production reorganisation and work organisation on the part of the Company.

EBIT came to a negative value of Euro 65 million compared to the negative value of Euro 13 million in 2012. The comparison of this margin in the two years shows a further decrease of Euro 20 million compared to the difference already measured at EBITDA level (Euro -32 million), which was fully determined by higher write-downs made in the course of the year, arising from the assessment of the amount of recognised values compared to the related fair value, as specified above.

The **balance of finance income and costs** improved by Euro 36 million, mainly due to the combined effect of:

- an increase in the dividends distributed by the subsidiaries (for a total of Euro 66 million);
- the write-down of the equity investment in FS Logistica SpA carried out in the year (Euro 33 million);
- a decrease in interest income for medium- and long-term loans granted to subsidiaries (Euro 34 million);
- a decrease in charges for interest on debenture loans subscribed by Eurofima (Euro 25 million), for interest on medium- and long-term loans granted by banks and by other lenders (Euro 12 million).

Income taxes showed a positive value in both financial years. The positive increase of Euro 19 million was mainly attributable to the release of deferred tax assets following a more precise definition of the temporary differences underlying the same.

4.2 RECLASSIFIED BALANCE SHEET

	31.12.2013	31.12.2012	values in €/mil. Changes
ASSETS			
Net current operating assets	560	535	25
Other net assets	(315)	(256)	(59)
Current assets	245	279	(34)
Tangible fixed assets	614	600	14
Non-current equity investments	35,552	35,530	22
Net Fixed Assets	36,166	36,130	36
Severance pay	(16)	(18)	2
Other provisions	(475)	(477)	2
Severance pay and Other provisions	(491)	(495)	4
Net assets held for sale		63	(63)
NET INVESTED CAPITAL	35,921	35,977	(56)
COVERAGE			
Short-term net financial position	(329)	(180)	(149)
Medium/long-term net financial position	(2)	(18)	16
Net financial position	(331)	(198)	(133)
Net equity	36,252	36,175	77
COVERAGE	35,921	35,977	(56)

In 2013, **Net invested capital**, equal to Euro 35,921 million, decreased by Euro 56 million as a result of the decrease in **Current assets** (Euro -34 million) and **Net assets held for sale** (Euro -63 million), which was offset by the increase in **Net fixed assets** (Euro 36 million) and **Severance pay and Other provisions** (Euro 4 million).

Net current operating assets, equal to 560 million, recorded an increase of Euro 25 million in the year, which was essentially attributable to:

- a net increase in trade receivables and payables (Euro 33 million);
- a reduction in properties and land held for trading (Euro -8 million), due to the combined effect of the acquisitions made by FS Logistica in the year (Euro 18 million), the write-downs made in order to adjust the book value of the recognised assets at their fair value (Euro -31 million), the reclassification from assets held for sale (Euro 11 million) and investment property (Euro 6 million), net of sales for the year (Euro -12 million).

Other net assets recorded a decrease of Euro 59 million, mainly arising from the effect of the negative change in the balance of the VAT management.

Net fixed assets came to Euro 36,166 million, showing an increase of Euro 36 million compared to 2012, which was mainly due to:

- a net increase in equity investments as a result of the increased value of the equity investment in Netinera Deutschland GmbH (Euro 55 million) and the write-down of the equity investment in FS Logistica SpA (Euro -33 million);
- a net increase in investment property as a result of the write-downs made in the year in order to adjust the book value of the recognised assets at their fair value (Euro -19 million), net reclassifications (Euro 46 million, of which Euro 52 million from Assets held for sale and Euro 6 million to Properties and Land held for trading), net of amortisation and depreciation for the period (Euro -8 million).

The increase in **Severance pay and Other Provisions** (Euro 4 million) essentially reflected the increase in the provision for Severance pay and other employee benefits.

Net financial position improved by about Euro 133 million, with an increase in net liquidity that passed from Euro 198 million at 31 December 2012 to Euro 331 million at 31 December 2013; this change arose from the net effect due to the improvement of the short-term net financial position (Euro 149 million), which was offset by the increase in the medium/long-term indebtedness for Euro 16 million, with a negative sign.

Finally, **Net equity** showed an increase of Euro 77 million due to the overall profit recorded in the year.

5. Consolidated financial statements

Consolidated statement of financial position

values in €/mil.

	31.12.2013	31.12.2012
Assets		
Property, plant and equipment	43,775	44,933
Investment properties	1,756	1,673
Intangible assets	507	564
Deferred tax assets	287	308
Investments (equity method)	273	330
Non-current financial assets (including derivatives)	1,473	1,591
Non-current trade receivables	28	35
Other non-current assets	4,036	4,634
Total non-current assets	52,136	54,068
Construction contracts	20	12
Inventories	1,917	1,873
Current trade receivables	2,541	2,800
Current financial assets (including derivatives)	220	184
Cash and cash equivalents	1,622	1,270
Tax receivables	91	91
Other current assets	4,693	3,832
Total current assets	11,104	10,062
Assets held for sale and disposal groups	2	28
Total assets	63,241	64,158
Equity	37,154	36,401
Equity attributable to owners of the parent	36,892	36,191
Share capital	38,790	38,790
Reserves	307	320
Valuation reserves	(558)	(814)
Profits (Losses) carried forward	(2,106)	(2,485)
Profit (Losses) for the year	459	379
Non-controlling interests	262	210
Profit/(loss) attributable to non-controlling interests	1	2
Capital and reserves attributable to non-controlling interests	261	208
Liabilities		
Medium/long term loans	10,336	9,633
Severance pay and other employee benefits	1,880	2,099
Provisions for risks and charges	1,114	1,391
Deferred tax liabilities	211	233
Non-current financial liabilities (including derivatives)	191	291
Non-current trade payables	25	35
Other non-current liabilities	559	340
Total non-current liabilities	14,316	14,022
Short-term loans and current portion of medium/long term loans	1,104	2,121
Short-term portion of Provisions for risks and charges	28	21
Current trade payables	3,490	4,059
Income tax payables	7	22
Current financial liabilities (including derivatives)	194	236
Other current liabilities	6,948	7,276
Total current liabilities	11,771	13,735
Liabilities held for sale and disposal groups		
Total liabilities	26,087	27,757
Total Equity and liabilities	63,241	64,158

Consolidated Income Statement

	values in €/mil.	
	2013	2012
Revenue and income		
Revenues from sales and services	7,597	7,511
Other income	732	717
Total revenues	8,329	8,228
Operating costs		
Personnel cost	(3,910)	(3,877)
Raw and secondary materials, consumables and goods for resale	(936)	(853)
Costs for services	(2,178)	(2,196)
Leases and rentals	(159)	(187)
Other operating costs	(159)	(138)
Capitalisation of internal construction costs	1,043	941
Amortisation and depreciation	(1,123)	(1,070)
Write-downs, impairment losses (value write-backs)	(68)	(37)
Provisions	(21)	(92)
EBIT	818	719
Finance income and costs		
Finance income	87	41
Finance costs	(329)	(324)
Share of profits (losses) of equity-accounted investments	8	(7)
Profit before tax	584	429
Income taxes	(124)	(48)
Profit for the year from continuing operations		
Net profit for the year (Owners of the parent and Non-controlling Interests)	460	381
<i>Net profit attributable to owners of the parent</i>	459	379
<i>Net profit attributable to Non-controlling Interests</i>	1	2

Consolidated Statement of Comprehensive Income

	values in €/mil.	
	31.12.2013	31.12.2012
Net profit for the year (Owners of the parent and Non-controlling Interest)	460	381
Other consolidated comprehensive income		
Components that will not be reclassified subsequently to the profit/(loss) for the period, net of tax effects:		
Profits (losses) relating to actuarial benefits	84	(313)
Reclassifications of other comprehensive income to the income statement for the year	29	16
Components that will be reclassified subsequently to the profit/(loss) for the period (if certain conditions are met), net of tax effects:		
Effective portion of changes in fair value of cash flow hedge	143	(100)
Exchange differences	(17)	1
Changes in the fair value of financial investments available for sale		
Other comprehensive income for the year, net of tax effects	239	(396)
Total comprehensive income for the year (Owners of the parent and Non-controlling Interests)	698	(14)

Consolidated statement of changes in equity

values in €/mil.

Equity															
	Reserves									Total Reserves	Profits (losses) carried forward	Profits (losses) for the year	Equity attributable to owners of the parent	Non-controlling interests	Equity
	Share capital	Legal reserve	Extraordinary reserve	Other reserves	Reserve for translation of financial statements in foreign currency	Reserve for change in FV on derivatives – Cash Flow Hedge	Reserve for actuarial gains (Losses) for employee benefits	Reserve for change in FV on financial assets - AFS							
Balance as at 1 January 2012	38,790	16	28	255	19	(414)	(3)		(99)	(2,756)	272	36,207	216	36,423	
Capital increase															
Distribution of dividends													(9)	(9)	
Allocation of the net profit for the previous year		1							1	270	(272)	(1)		(1)	
Change in the consolidation area										1		1	1	2	
Other changes						16			16			16		16	
Comprehensive Income/(Losses) recognised of which:															
Profits/(Losses) for the year											379	379	2	381	
Profits/(Losses) recognised directly in Equity					1	(100)	(313)		(412)			(412)		(412)	
Balance as at 31 December 2012	38,790	17	28	255	20	(497)	(316)		(493)	(2,485)	379	36,191	210	36,401	
Capital increase													64	64	
Distribution of dividends													(9)	(9)	
Allocation of the net profit for the previous year		4							4	373	(379)	(2)		(2)	
Change in the consolidation area										5		5	(3)	2	
Other changes						29			29			29	(1)	28	
Comprehensive Income/(Losses) recognised of which:															
Profits/(Losses) for the year											459	459	1	460	
Profits/(Losses) recognised directly in Equity					(17)	143	84		210	1		211		211	
Balance as at 31 December 2013	38,790	21	28	255	3	(326)	(232)		(251)	(2,106)	459	36,892	262	37,154	

Consolidated statement of cash flows

values in €/mil.

	2013	2012
Profit/(loss) for the year	460	381
Amortisation and depreciation	1,123	1,070
Profits/losses of equity-accounted investments	(8)	7
Provisions and write-downs	230	338
Capital (gains)/Losses from disposal	(106)	(66)
Change in inventories	(45)	
Change in trade receivables	264	(498)
Change in trade payables	(578)	131
Changes in current and deferred taxes	(7)	(82)
Change in other liabilities	(312)	1,818
Change in other assets	(261)	(1,296)
Uses of provisions for risks and charges	(195)	(391)
Payment of employee benefits	(215)	(167)
Net cash flow generated from/(used in) operating activities	350	1,245
Investments in property, plant and equipment	(3,942)	(3,831)
Investment properties	(2)	(7)
Investments in intangible assets	(107)	(117)
Equity investments	(54)	(24)
Investments, including grants	(4,105)	(3,979)
Grants for property, plant and equipment	3,879	2,046
Grants for investment properties	9	2
Grants for intangible assets	4	20
Grants for equity investments	50	22
Grants	3,942	2,090
Disposals of property, plant and equipment	241	118
Disposal of Investment properties		
Disposals of intangible assets	4	
Disposals of equity investments	66	
Disposals	311	118
Change in financial assets	80	205
Net cash flow generated from/(used in) investing activities	228	(1,566)
Payment and repayment of medium/long term loans	(514)	(323)
Payment and repayment of short-term loans	200	(118)
Change in financial liabilities	37	(24)
Changes in equity	51	(8)
Net cash flow generated from/(used in) financing activities	(226)	(473)
Total cash flows generated/(used) in the year	352	(794)
Cash and cash equivalents at the beginning of the year	1,270	2,064
Cash and cash equivalents at the end of the year	1,622	1,270

6. Financial statements of Ferrovie dello Stato Italiane SpA

Statement of financial position

	values in Euro	
	31.12.2013	31.12.2012
Assets		
Property, plant and equipment	41,540,337	42,460,268
Investment properties	533,156,206	514,967,472
Intangible assets	39,022,954	42,229,808
Deferred tax assets	220,080,419	213,743,080
Equity investments	35,552,437,702	35,530,336,380
Non-current financial assets (including derivatives)	5,922,540,311	4,836,403,680
Non-current trade receivables	6,826,518	10,941,711
Other non-current assets	398,295,899	150,987,682
Total non-current assets	42,713,900,346	41,342,070,081
Inventories	494,799,580	503,194,991
Current trade receivables	129,052,885	110,583,432
Current financial assets (including derivatives)	1,269,624,318	1,977,116,823
Cash and cash equivalents	420,967,362	268,151,411
Tax receivables	84,915,489	83,917,046
Other current assets	248,520,787	658,640,214
Total current assets	2,647,880,421	3,601,603,917
Assets held for sale and disposal groups		63,037,803
Total Assets	45,361,780,767	45,006,711,801
Equity		
Share capital	38,790,425,485	38,790,425,485
Reserves	303,763,867	300,099,321
Valuation reserves	(1,161,089)	(1,611,517)
Profits (Losses) carried forward	(2,917,869,021)	(2,987,495,412)
Profits (Losses) for the year	76,770,293	73,290,939
Total Equity	36,251,929,535	36,174,708,816
Liabilities		
Medium/long term loans	5,920,356,480	4,818,170,788
Severance pay and other employee benefits	15,518,950	18,123,660
Provisions for risks and charges	81,696,655	87,527,852
Deferred tax liabilities	393,914,451	389,636,487
Non-current financial liabilities (including derivatives)		566,001
Other non-current liabilities	586,764,728	349,060,865
Total non-current liabilities	6,998,251,264	5,663,085,653
Short-term loans	130,207,676	30,241,032
Current portion of medium/long term loans	252,468,591	1,296,470,741
Short-term portion of Provisions for risks and charges		
Current trade payables	71,130,043	89,732,512
Income tax payables	291,173	1,899,082
Current financial liabilities (including derivatives)	978,613,424	738,585,080
Other current liabilities	678,889,061	1,011,988,885
Total current liabilities	2,111,599,968	3,168,917,332
Total Liabilities	9,109,851,232	8,832,002,985
Total Equity and Liabilities	45,361,780,767	45,006,711,801

Income Statement

	values in Euro	
	2013	2012
Revenues from sales and services	152,576,142	146,030,610
Other income	7,833,431	11,225,900
Total revenues and income	160,409,573	157,256,510
Operating costs		
Personnel cost	(51,785,973)	(57,091,184)
Raw and secondary materials, consumables and goods for resale	(44,320,376)	(10,222,364)
Costs for services	(53,368,950)	(49,942,865)
Leases and rentals	(7,268,465)	(7,398,992)
Other operating costs	(24,692,044)	(21,891,287)
Capitalisation of internal construction costs	202,670	187,026
Total operating costs	(181,233,138)	(146,359,666)
Amortisation and depreciation	(22,111,619)	(21,473,932)
Write-downs, impairment losses (value write-backs)	(21,877,807)	(1,323,236)
Provisions		
EBIT	(64,812,991)	(11,900,324)
Finance income and costs		
Income from equity investments	124,809,426	59,016,853
Other finance income	153,331,393	185,767,968
Costs on equity investments	(32,659,596)	(28,603)
Other finance costs	(136,211,405)	(171,986,930)
Profit before tax	44,456,827	60,868,964
Income taxes	32,313,466	12,421,975
Profit from continuing operations	76,770,293	73,290,939
Net profit for the year	76,770,293	73,290,939

Statement of Comprehensive Income

	values in Euro	
	2013	2012
Net profit for the year	76,770,293	73,290,939
Components that will not be reclassified subsequently to the profit/(loss) for the year:		
Gains (losses) relating to actuarial benefits	623,068	(2,399,736)
Tax effect of Gains (losses) relating to actuarial benefits	(172,641)	591,418
Other comprehensive income for the year, net of tax effects	450,427	(1,808,318)
Total comprehensive income for the year	77,220,720	71,482,621

Statement of changes in equity

values in Euro

Equity									
	Share capital	Reserves			Valuation reserves Reserve for actuarial gains (losses) for employee benefits	Total Reserves	Profits (losses) carried forward	Profit (loss) for the year	Total Equity
		Other reserves							
		Legal reserve	Extraordinary reserve	Other reserves					
Balance as at 1 January 2012	38,790,425,485	15,537,904	27,896,982	254,599,169	196,801	298,230,856	(3,026,752,981)	41,305,322	36,103,208,682
Capital increase									
Distribution of dividends									
Allocation of the net profit for the previous year		2,065,226				2,065,226	39,240,096	(41,305,322)	
Other changes							17,513		17,513
Comprehensive Income/(Losses) recognised of which:									
Profits/(Losses) recognised directly in Equity					(1,808,318)	(1,808,318)			(1,808,318)
Profit/(Loss) for the year								73,290,939	73,290,939
Balance as at 31 December 2012	38,790,425,485	17,603,170	27,896,982	254,599,169	(1,611,516)	298,487,805	(2,987,495,412)	73,290,939	36,174,708,816
Capital increase									
Distribution of dividends									
Allocation of the net profit for the previous year		3,664,547				3,664,547	69,626,392	(73,290,939)	
Other changes									
Comprehensive Income/(Losses) recognised of which:									
Profits/(Losses) recognised directly in Equity					450,427	450,427			450,427
Profit/(Loss) for the year								76,770,293	76,770,293
Balance as at 31 December 2013	38,790,425,485	21,267,716	27,896,982	254,599,169	(1,161,089)	302,602,777,990	(2,917,869,021)	76,770,293	36,251,929,535

STATEMENT OF CASH FLOWS

values in Euro

	2013	2012
Profit (loss) for the year	76,770,293	73,290,939
Income taxes	(32,313,466)	(12,421,975)
Finance income/costs	(7,499,556)	
Amortisation and depreciation	22,111,619	21,473,932
Accruals to provisions for risks	95,539	659,045
Write-downs	52,563,721	28,603
Accrual to provisions for employee benefits	356,592	728,699
Provisions and write-downs	53,015,853	1,416,347
Change in inventories	25,017,270	8,879,384
Change in trade receivables	(14,354,260)	8,793,834
Change in trade payables	(18,602,469)	21,264,591
Change in other assets	162,811,209	325,039,921
Change in other liabilities	(100,225,061)	(354,312,966)
Uses of provisions for risks and charges	(1,097,637)	(12,004,658)
Payment of employee benefits	(2,338,234)	(1,592,457)
Finance income collected/finance costs paid	2,209,082	
Change in tax receivables/payables	27,475,099	19,944,768
Net cash flow generated from /(used in) operating activities	192,979,742	99,771,660
Investments in property, plant and equipment	(897,356)	(1,578,723)
Investment properties	(898,169)	(2,142,622)
Investments in intangible assets	(12,309,485)	(11,722,397)
Equity investments	(38,250,000)	
Investments, including grants	(52,355,010)	(15,443,742)
Grants for intangible assets	4,417,745	
Grants	4,417,745	
Disposals of property, plant and equipment	2,307	204
Disposal of Investment properties	23,207	
Disposals of equity investments		35,247,667
Disposals	25,514	35,247,871
Change in financial assets	(409,901,719)	157,319,663
Net cash flow generated from /(used in) investing activities	(457,813,470)	177,123,792
Payment and repayment of medium/long term loans	58,183,543	(98,401,592)
Payment and repayment of short-term loans	99,966,643	(11,721)
Change in financial liabilities	(3,332,103)	3,817,201
Net cash flow generated from /(used in) financing activities	154,818,083	(94,596,112)
Total cash flows generated/(used) in the year	(110,015,645)	182,299,340
Cash and cash equivalents at the beginning of the year	333,828,447	151,529,107
Cash and cash equivalents at the end of the year	223,812,802	333,828,447
of which balance of the intercompany current account	(197,154,560)	65,677,036

7. FS Italiane Group's business segment reporting

In accordance with the information already reported in the Consolidated Financial Statements at 31 December 2012, as the Parent Company Ferrovie dello Stato Italiane launched a bond issue in an EU regulated market in 2013, in compliance with IFRS 8, Operating Segments, the FS Italiane Group is divided organisationally into four operating segments through which it manages its business and activities: Transport, Infrastructure, Property Services and Other Services. The first three focus on core operating activities, while all the remaining activities performed within the Group fall under the fourth. In particular, the FS Italiane Group companies that carry passengers and/or goods by rail, by road or by sea, among which Trenitalia plays a role of the utmost importance, operate in the **Transport** segment, which is of primary importance within the Group. Also belonging to this segment are the Netinera group, the TX Logistik group (both mainly operating in Germany), FS Logistica, Busitalia and Ataf and other smaller companies.

The most important company in the **Infrastructure** segment is Rete Ferroviaria Italiana (RFI), which, as the national track operator, deals with track maintenance and utilisation. Smaller contributions to this segment come from Italferr, the Group's engineering company, and the other companies in the Group that deal with infrastructure, such as Brenner BasisTunnel (BBT), Tunnel Ferroviario del Brennero (TFB) and Lyon Turin Ferroviaire (LTF), all of whose main activities consist in the construction of the Italy-Austria and Italy-France tunnels.

The **Property** segment includes the companies that deal with the management and enhancement of the property assets of the Group that are not related to the running of railways: in detail, these are Grandi Stazioni, Centostazioni (which both acts as operators of the large and medium-sized Italian railway stations), FS Sistemi Urbani and its subsidiary, Metropark (which deal with property improvements, the latter especially as regards parking areas) and the Parent Company, Ferrovie dello Stato Italiane, which is increasingly turning its attention to the enhancement and management of the property assets assigned to it on the basis of the strategic asset allocation decisions contained in the Group's Business Plan.

Finally, the remaining activities performed within the Group, which are not significant enough to cause them to constitute separate segments, are included in **Other Services**. Among these, to quote the main services, are administrative management, building and facility management carried out by Ferservizi, financial services provided by Fercredit and the certification of technological transport and infrastructure systems carried out by Italcertifer.

Below are reported the main relevant highlights of the Group's operating segments, for 2013 and 2012:

	values in €/mil.					
2013	Transport	Infrastructure	Property Services	Other Services	Adjustments and Eliminations Operating Segments	Ferrovie dello Stato Italiane Group
Revenues from Third Parties	6,283	1,513	230	21		8,047
Inter-segment revenues	301	1,176	172	234	(1,602)	282
Operating revenues	6,584	2,689	401	256	(1,602)	8,329
Personnel cost	(2,216)	(1,540)	(32)	(146)	24	(3,910)
Other net costs	(2,925)	(643)	(307)	(79)	1,564	(2,389)
Operating costs	(5,141)	(2,183)	(339)	(225)	1,588	(6,299)
EBITDA	1,444	506	62	31	(14)	2,030
Amortisation and depreciation	(983)	(95)	(29)	(16)		(1,123)
Write-downs and provisions	(14)	(35)	(31)	(8)		(89)
EBIT	446	376	2	6	(13)	818
Finance income and costs	(177)	(81)	(5)	28		(234)
Income taxes	(85)	(42)	21	(17)		(123)
Net profit for the year (Owners of the parent and Non-controlling Interests)	184	253	18	18	(13)	460
Net invested capital	8,863	35,175	1,997	(204)	2	45,834

	values in €/mil.					
2012	Transport	Infrastructure	Property Services	Other Services	Adjustments and Eliminations Operating Segments	Ferrovie dello Stato Italiane Group
Revenues from Third Parties	6,189	1,519	224	18		7,950
Inter-segment revenues	287	1,148	161	231	(1,549)	278
Operating revenues	6,476	2,668	385	248	(1,549)	8,228
Personnel cost	(2,182)	(1,533)	(30)	(154)	23	(3,877)
Other net costs	(2,864)	(769)	(248)	(78)	1,525	(2,432)
Operating costs	(5,045)	(2,302)	(278)	(233)	1,548	(6,310)
EBITDA	1,431	365	107	16	(1)	1,918
Amortisation and depreciation	(967)	(63)	(23)	(16)		(1,070)
Write-downs and provisions	(49)	(69)	(3)	(8)		(129)
EBIT	414	233	80	(8)		719
Finance income and costs	(245)	(63)	(5)	25		(290)
Income taxes	(13)	(31)	(9)	4		(48)
Net profit for the year (Owners of the parent and Non-controlling Interests)	155	140	66	21		381
Net invested capital	8,816	35,121	2,004	(141)	4	45,804

8. Information concerning the main FS Italiane Group companies

The FS Italiane Group operates through its subsidiaries in 4 operating segments: Transport; Infrastructure, Property Services and Other services.

A summary of the main economic and financial data and performance ratios of the segments, in accordance with IFRS 8, is reported in the previous paragraph, to which reference should be made.

Below is commented the performance of 2013 operations of the main companies operating in the individual segments.

Trenitalia SpA (Transport)

values in €/mil.

Main indicators	2013	2012	DELTA	%
Operating revenues	5,497.78	5,498.00	(0.2)	0.0%
EBITDA	1,385.28	1,350.26	35.0	2.6%
EBIT	431.70	418.30	13.4	3.2%
Profit (loss) for the year	181.49	206.50	(25.0)	(12.1)%
Investments	950.55	1,120.54	(170.0)	(15.2)%
Net financial position	6,241.04	6,339.12	(98.1)	(1.5)%
Net equity	2,091.45	1,912.93	178.5	9.3%
Workforce (units)	32,489	34,819	(2,330)	(6.7)%

Main ratios	2013	2012
ROE	9.5%	11.7%
ROI	5.2%	5.2%
ROS (EBIT MARGIN)	7.9%	7.6%
EBITDA/OPERATING REVENUES (EBITDA MARGIN)	25.2%	24.6%
DEBT/EQUITY	2.98	3.31

Trenitalia SpA is the Ferrovie dello Stato Italiane Group company that operates in the sector of mobility services for passenger and cargo at national and international level. The company, which also closed 2013 with positive results, reporting increasing interim margins (EBITDA and EBIT) and a net profit of Euro 181.49 million, carries out its operations within the three main types of service provided:

- Services to Medium- and Long-Distance Passengers;
- Services to Regional Passenger Transport;
- Cargo Services.

Below are commented on in brief the elements that characterised the 2013 performances achieved by the corporate business units.

Through the Medium- and Long-Distance Passengers Transport Business Unit, Trenitalia SpA provides mobility services for passengers at national and international level. 2013 was characterised by an increase of 1.1% in Traffic revenues in the Market Segment and by a reduction of 1.2% in the Universal service segment. In fact, it should be pointed out that the

Market Segment reported an increase in revenues thanks to the improvement of the offer on the High Speed System, while a reduction was recorded in services for which there is little demand and with negative margins, which forced the company to embark on a path to streamlining, in particular for some day Intercity trains; a decline was also recorded in revenues from international trains and charter trains for religious tourism.

On the contrary, the Universal service segment was affected by the gradual shifting of the modal share of transport on long-distance routes to alternative means of transport, in any case in line with what has already happened in Europe.

The Regional Passenger Transport operating segment provides mobility services for passengers at local level. In 2013 the regional transport recorded a 3.3% increase in revenues from traffic, equal to Euro 26.2 million, compared to the previous financial year. This change is mainly linked to the increase in regional fares which increased by 4.2% on average, against a 0.2% decline in trains/km, following the choice made by Regional governments of reviewing the offer in order to cope with the increasing difficulties of local finance: nevertheless, passengers/Km reduced by 0.8% only.

The Cargo Transport segment provides cargo mobility services at national and international level. During 2013 the Cargo division recorded traffic revenues of Euro 478.6 million, down by 5.1% compared to 2012. The business sectors, which follow the relevant product areas, are represented by: "Traditional Business" and "Combined Business".

In 2013 cargo trains – Traditional Business – recorded reduced volumes of -4.8% compared to 2012 in terms of trains-km, with a decline of -8.2% in turnover.

In 2013 the railway traffic data from the National/international Combined Business showed a quite inhomogeneous trend: at national level, a slight recovery was recorded in terms of both trains/km (+1.1%) and turnover (+0.3%), which was made possible by a sharp turnover in the client portfolio on the combined maritime transport business that was offset by traffic losses on the combined land transport business; at international level, a sharp decline was recorded in volumes (-12.1% trains/km), which was offset by a turnover that held firm (+2.5%). In the international combined land transport business, the decline in volumes was more pronounced as it was linked to a reduction in the volumes of the international MTOs (multimodal transport operator) because of poor demand.

Busitalia-Sita Nord Srl (Transport)

values in €/mil.

Main indicators	2013	2012	DELTA	%
Operating revenues	116.74	110.47	6.3	5.7%
EBITDA	9.76	6.45	3.3	51.3%
EBIT	4.73	2.09	2.6	126.3%
Profit (loss) for the year	3.00	0.12	2.9	>200%
Investments	3.54	1.19	2.4	197.5%
Net financial position	(5.05)	6.70	(11.8)	(175.4)%
Net equity	27.64	24.60	3.0	12.4%
Workforce (units)	913	897	16	1.8%

Main ratios	2013	2012
ROE	12.2%	0.5%
ROI	17.6%	6.8%
ROS (EBIT MARGIN)	4.1%	1.9%
EBITDA/OPERATING REVENUES (EBITDA MARGIN)	8.4%	5.8%
DEBT/EQUITY	(0.18)	0.27

Busitalia-Sita Nord Srl is the company in the Ferrovie dello Stato Italiane Group which operates in the sector of public road transport. In this context, the company carries out its activity in various business areas, such as local public transport, both urban and suburban, long-distance bus service (both national and international), tourism and hires, replacement bus services for railways.

The company recorded a net result of Euro 3 million (against a net result that was equal to little more than Euro 100 thousand in 2012) and revenues of Euro 117 million (about +6% compared to 2012), mainly arising from the market, from service contracts with the Regional, Provincial and Municipal Governments, as well as revenues arising from additional Service Contracts with the same granting authorities and referred to the Regional Head Offices of the Veneto and Tuscany regions only.

In 2013 the company was awarded the tender launched by Umbria TPL e Mobilità SpA for the purchase of a 70% quota of Umbria Mobilità Esercizio Srl. The tender procedure also provides for the obligation for the contractor to also acquire the residual quota of 30% of the quota capital at the request of the contracting Authority. As a result, the company resolved, at the end of 2013, to increase the quota capital by 30 June 2014.

Netinera Deutschland Group (Transport)

values in €/mil.

Main indicators	2013	2012	DELTA	%
Operating revenues	408.25	438.68	(30.4)	(6.9)%
EBITDA	39.12	35.30	3.8	10.8%
EBIT	5.38	6.00	(0.6)	(10.3)%
Profit (loss) for the year	(7.13)	(16.24)	9.1	(56.1)%
Investments	26.45	58.17	(31.7)	(54.5)%
Net financial position	62.60	298.42	(235.8)	(79.0)%
Net equity	270.37	24.72	245.7	>200%
Workforce (units)	2,357	2,344	13	0.6%

Main ratios	2013	2012
ROE	(5.5)%	(100.4)%
ROI	1.6%	2.0%
ROS (EBIT MARGIN)	1.3%	1.4%
EBITDA/OPERATING REVENUES (EBITDA MARGIN)	9.6%	8.0%
DEBT/EQUITY	0.23	12.07

The Netinera group mainly carries out rail and road transport activities in the German local and metro transport market, through about 50 investee companies. The group also carries out activities on international routes to the Czech Republic, Poland and the Netherlands.

In addition to passenger and cargo transport service, the group performs services for the maintenance and revamping of vehicles.

The German group's consolidated accounts closed 2013 with an operating loss of Euro 7 million (compared to a loss of more than Euro 16 million in 2012) against EBITDA of Euro 39 million (+10.8% compared to 2012). In 2013, in fact, the Netinera group recorded revenues of about Euro 408 million, against costs of Euro 369 million.

The loss mainly arose from the effect of amortisation and depreciation of Euro 32 million (+10.3% compared to 2012), which were strictly linked to the growth in the investments for the period, aimed at starting the future new services acquired through the awarding of tenders, write-downs and impairment losses of Euro 2 million and finance costs of Euro 18 million, mainly paid to the shareholders FS Italiane (for about Euro 8.9 million) and Cube (for about Euro 5.1 million).

As regards, for the sake of completeness, the 2013 financial statements of the parent company Netinera Deutschland GmbH, which were drawn up – as opposed to the related consolidated financial statements of the group – pursuant to the German civil code and accounting standards, the consolidated operating loss was equal to Euro 20 million (against a loss of Euro 16 million at the end of 2012). This loss is characterised by a negative operating component of Euro 4 million (a negative component of Euro 7 million at the end of 2012), a negative component linked to financial charges of Euro 7 million (Euro 16 million at the end of 2012) and by a very specific component, which was negative for Euro 9 million, linked expressly to the German civil law rules which provide for the statutory results of subsidiaries only with which long-term contracts have been signed to that end (so-called profit/loss transfer agreements) to be absorbed by the parent company into its financial statements, which was positive for Euro 7 million in the previous year.

FS Logistica SpA (Transport)

values in €/mil.

Main indicators	2013	2012	DELTA	%
Operating revenues	85.48	86.02	(0.5)	(0.6)%
EBITDA	8.11	(7.94)	16.1	>200%
EBIT	5.22	(13.65)	18.9	138.2%
Profit (loss) for the year	3.23	(17.07)	20.3	118.9%
Investments	1.22	3.91	(2.7)	(68.8)%
Net financial position	70.21	101.49	(31.3)	(30.8)%
Net equity	110.44	107.14	3.3	3.1%
Workforce (units)	74	151	(77)	(51.0)%

Main ratios	2013	2012
ROE	3.0%	(13.7)%
ROI	2.7%	(6.5)%
ROS (EBIT MARGIN)	6.1%	(15.9)%
EBITDA/OPERATING REVENUES (EBITDA MARGIN)	9.5%	(9.2)%
DEBT/EQUITY	0.64	0.95

FS Logistica SpA develops its offer in the logistics industry, taking care of their design, production, management and sale. The main operating segments are petrochemicals, environment and territory, major institutional clients and steel industry. It is present on the market with a structure organized in Business Units. As a result of the review of the business portfolio, from 2013 the company's core activities are mostly focused on the sectors of the major institutional clients (Omniaexpress Business Unit) and multimodal transport and logistics services of consumer goods (TLM, *Trasporto e Logistica Multimodale*, Multimodal Transport and Logistics Business Unit), as the Industry, Chemicals and Environment Business Unit (ICA, *Industria, Chimica, Ambiente*) was transferred to Trenitalia on 1 April 2013. The company also deals with the design and construction of logistic infrastructures on the company-owned assets, through the organisational Asset Management and Development unit, in order to enhance the corporate assets through investments aimed at the rehabilitation of areas.

2013 showed a positive net Result of Euro 3.23 million, against a loss of Euro 17.07 million in 2012. The considerable improvement in the financial performance was essentially attributable to the significant restructuring plan implemented by the directors and, in particular, to the reduction in operating costs, as a result of the corporate reorganisation started in the year, specifically as regards costs for cargo transport and handling services, personnel costs, also due to the reduction in the number of staff members, and costs for the hire of rolling stock.

RFI SpA (Infrastructure)

values in €/mil.

Main indicators	2013	2012	DELTA	%
Operating revenues	2,675.94	2,663.35	12.6	0.5%
EBITDA	516.53	376.76	139.8	37.1%
EBIT	387.20	246.25	141.0	57.2%
Profit (loss) for the year	269.79	159.99	109.8	68.6%
Investments	2,871.08	2,835.23	35.8	1.3%
Net financial position	2,054.91	2,310.17	(255.3)	(11.0)%
Net equity	33,295.22	33,033.09	262.1	0.8%
Workforce (units)	27,108	27,101	7	0.0%

Main ratios	2013	2012
ROE	0.8%	0.5%
ROI	1.1%	0.7%
ROS (EBIT MARGIN)	14.5%	9.3%
EBITDA/OPERATING REVENUES (EBITDA MARGIN)	19.3%	14.2%
DEBT/EQUITY	0.06	0.07

RFI SpA is the company responsible for the design, construction, installation, management and maintenance of the national railway infrastructure: in this framework, it plays the role of "national operator" of the infrastructure itself. Its revenues are mainly constituted by access charges (tolls) paid by the transport companies that use the infrastructure and by the State grants for covering the costs for the ordinary maintenance of the infrastructure itself.

The company closed 2013 with another positive result, equal to Euro 270 million (about +69% compared to 2012) and EBITDA of Euro 517 million (+37%). In 2013 the company recorded revenues from sales that were substantially in line with the previous year, against a slight increase in other income. The performance achieved by the company in 2013 was also positively affected by reduced other costs, mainly as a result of the decrease in costs for services, in particular in works on account of third parties and higher capitalisation.

Italferr SpA (Infrastructure)

values in €/mil.

Main indicators	2013	2012	DELTA	%
Operating revenues	137.89	152.79	(14.9)	(9.8)%
EBITDA	14.29	25.91	(11.6)	(44.8)%
EBIT	10.77	22.09	(11.3)	(51.2)%
Profit (loss) for the year	3.62	12.97	(9.4)	(72.1)%
Investments	3.10	2.85	0.3	8.8%
Net financial position	40.27	(10.72)	51.0	>200%
Net equity	48.11	57.08	(9.0)	(15.7)%
Workforce (units)	1,150	1,206	(56)	(4.6)%

Main ratios	2013	2012
ROE	7.1%	28.0%
ROI	16.0%	35.5%
ROS (EBIT MARGIN)	7.8%	14.5%
EBITDA/OPERATING REVENUES (EBITDA MARGIN)	10.4%	17.0%
DEBT/EQUITY	0.84	(0.19)

Italferr SpA is the engineering service company of the FS Italiane Group which is responsible for the design, works management and supervision, competitive tenders and project management activities for all the large infrastructural investments of the Group. Italferr SpA is also strongly committed to the design and construction of eco-friendly works compatible with the needs and expectations expressed by the community. In this context, it has adopted an Integrated Management System for Quality, Environment, Health and Safety.

2013 closed with a positive net result of Euro 3.62 million; this result, albeit lower than in the previous year, was significantly affected by extraordinary revenues (such as the release of excess provisions of Euro 3,598 thousand and the full deductibility of IRAP tax from IRES tax for the years 2007/2011 for Euro 2,814 thousand) and was in line with the expectations set out in the budget. EBITDA, which was slightly higher than Euro 14 million, reported a reduction of about 45% as a result of a decline in operating revenues that was higher than the decrease in related operating costs; the reduction in revenues was almost fully attributable to a decline in revenues from engineering services as a result of a fall in both production volumes (-5.3%) and in the average profitability per contract (with a "k-factor" that passed from 1.32 in 2012 to 1.25 in 2013).

The internal situation in Italy adversely affected the operations of Italferr in 2013, thus entailing a reduction in production volumes from mainly captive customers in favour of an increase in no-captive operations. In fact, the company intensified its policy of acquisitions of foreign operations and was awarded important contracts, above all in the countries of the Persona Gulf, thus demonstrating that it is not only able to achieve its objectives, but also is able to adapt to changing market conditions, moving to where business opportunities are on the rise.

Grandi Stazioni Group (Real Estate)

values in €/mil.

Main indicators	2013	2012	DELTA	%
Operating revenues	205.77	199.75	6.0	3.0%
EBITDA	45.05	48.54	(3.5)	(7.2)%
EBIT	21.42	36.23	(14.8)	(40.9)%
Profit (loss) for the year	9.96	20.51	(10.6)	(51.4)%
Investments	44.60	43.29	1.3	3.0%
Net financial position	167.27	163.44	3.8	2.3%
Net equity	158.67	166.10	(7.4)	(4.5)%
Workforce (units)	255	267	(12)	(4.5)%

Main ratios	2013	2012
ROE	6.3%	13.4%
ROI	6.5%	11.0%
ROS (EBIT MARGIN)	10.4%	18.1%
EBITDA/OPERATING REVENUES (EBITDA MARGIN)	21.9%	24.3%
DEBT/EQUITY	1.05	0.98

In 2013 the Grandi Stazioni group operated through the parent company, as well as two subsidiaries: Grandi Stazioni Ceska Republika Sro (51%), based in Prague, and Grandi Stazioni Ingegneria Srl (100%). The latter ceased its operations on 30 November 2013, with the termination of the contracts with the parent company Grandi Stazioni SpA, which took over contracts with third parties.

Below are reported the values relating to the consolidated financial statements of the group, which substantially reflect the values of the separate financial statements of the parent company, Grandi Stazioni SpA, the service company of the FS Italiane Group which is responsible for the rehabilitation and management of the 13 main Italian railway stations and for the operation of Rome Tiburtina Station. The contract awarded for the station complexes, for a term of 40 years starting from 2000 – and for a term of 30 years for those located in the Czech Republic, managed by the Prague subsidiary - provides for the combined management and the functional rehabilitation of the real estate complexes of the main stations.

2013 represented a moment of discontinuity for the Grandi Stazioni group with respect to previous years (a net operating result equal to a positive value of about Euro 10 million against a positive value of about Euro 21 million at the end of 2012) since, as a result of the negative outcome of the trial proceedings in the litigation with agents of the media sector, EBITDA reported a reduction, mainly due to the consequent provisions, compared to the previous year. Despite the economic downturn, the Grandi Stazioni group recorded a 3% increase in revenues.

In 2013 the group continued its investment projects; in fact, works continued for the rehabilitation and development of the stations of Bari, Bologna, Genoa Brignole and Principe, Palermo and Venice Mestre; works were completed in relation to the stations of Florence S. Maria Novella and Venice Santa Lucia. In relation to external works, the financial year saw the completion of the works relating to the Venice S. Lucia station and works continued on videosurveillance systems in the stations of Bari, Florence, Genoa Brignole and Principe, Milan, Naples, Palermo, Turin, Venice Mestre and Verona.

Centostazioni SpA (Real Estate)

values in €/mil.

Main indicators	2013	2012	DELTA	%
Operating revenues	81.80	79.43	2.4	3.0%
EBITDA	17.80	18.20	(0.4)	(2.2)%
EBIT	14.53	15.24	(0.7)	(4.7)%
Profit (loss) for the year	9.14	10.20	(1.1)	(10.4)%
Investments	2.19	2.29	(0.1)	(4.4)%
Net financial position	19.53	23.19	(3.7)	(15.8)%
Net equity	32.47	30.46	2.0	6.6%
Workforce (units)	129	128	1	0.8%

Main ratios	2013	2012
ROE	34.0%	42.9%
ROI	27.6%	27.2%
ROS (EBIT MARGIN)	17.8%	19.2%
EBITDA/OPERATING REVENUES (EBITDA MARGIN)	21.8%	22.9%
DEBT/EQUITY	0.60	0.76

Centostazioni SpA is responsible for the management of the assets comprised of the real estate complexes of the network of 103 medium-sized railway Stations owned by RFI and for the management of assets that are in any way connected to the commercial exploitation of means of transport. The experience and know-how accrued in the management of commercial and property management activities, engineering and facility management services rendered to the properties of the network, allowed good operating results to be achieved also in the 2013 financial year.

The 2013 Profit for the year, equal to Euro 9.14 million, showed a 10.4% decrease due to the growth in operating revenues in all the business areas of the company (leases, recharging of service charges and management fees, fees from technical staff and sundry fees), which was less than proportional compared to the growth in the corresponding costs, mainly for service charges, retrocession fees, consultancy fees, corporate service contract and other fees. In the framework of a financial environment that is still uncertain, these figures serve as a stimulus for a long-term business and financial strategy aimed at achieving new objectives for the growth of the company's value.

FS Sistemi Urbani Srl (Real Estate)

values in €/mil.

Main indicators	2013	2012	DELTA	%
Operating revenues	40.64	32.80	7.8	23.9%
EBITDA	12.19	7.74	4.5	57.5%
EBIT	9.93	7.17	2.8	38.5%
Profit (loss) for the year	14.80	4.00	10.8	>200%
Investments	0.65	0.68	0.0	(4.4)%
Net financial position	(36.42)	(44.41)	8.0	(18.0)%
Net equity	553.84	542.80	11.0	2.0%
Workforce (units)	32	34	(2)	(5.9)%

Main ratios	2013	2012
ROE	2.7%	0.7%
ROI	2.0%	1.4%
ROS (EBIT MARGIN)	24.4%	21.9%
EBITDA/OPERATING REVENUES (EBITDA MARGIN)	30.0%	23.6%
DEBT/EQUITY	(0.07)	(0.08)

FS Sistemi Urbani Srl carries out activities concerning integrated urban services and the enhancement of the assets which are not functional to the conduct of the railway business, also through the integrated management and the development of real estate services.

The company closed with a positive net result of Euro 14.8 million, thus confirming a growth trend, in terms of sales and margins, achieved from the start of the operations. In 2013 4 assets were sold for a value of more than Euro 27 million. The operating result was also affected by the positive effect of the release of deferred tax assets for previous tax losses and by the adverse effect due to the adjustment to the value of properties at the market value.

Finally, this result was achieved in a national situation that is slowly moving towards a hoped for exit from recession and in which the real estate market, albeit in a context of continuing fragility and precariousness, has begun to show tentative signs of improvement. The result achieved in 2013, therefore, was a sign of the company's capacity to adapt its market policy to the various economic and financial climates.

Fercredit SpA (Other Services)

values in €/mil.

Main indicators	2013	2012	DELTA	%
Interest earned and similar income	17.03	18.70	(1.7)	(8.9)%
Interest expense and similar charges	4.88	6.63	(1.8)	(26.4)%
Business margin	15.33	15.80	(0.5)	(3.0)%
Labour cost	2.84	2.83	0.0	0.4%
EBIT	10.93	12.49	(1.6)	(12.5)%
Profit (loss) for the year	6.24	8.47	(2.2)	(26.3)%
Workforce (units)	32	31	1	3.2%

Main ratios	2013	2012
ROE	7,5%	10,3%
Availability ratio *	1,14	1,13
DEBT/EQUITY	4,17	4,01

*(Current assets/Current liabilities)

Fercredit SpA is the company responsible for the financial services of the Ferrovie dello Stato Italiane Group. Its activities are essentially focused on the development of the credit factoring and leasing on the captive market and on the expansion of the consumer credit transactions for the employees of the Group itself. The 2013 operating result showed a net profit of Euro 6.24 million against Euro 8.47 million in 2012.

It should be pointed out that in 2013 the factoring activity developed volumes in line with 2012, thus recording, against higher operating risks, a good demand from customers. The consumer credit sector has been showing a decline for some time due to the continuing economic crisis, as well as to a reduction in the group's staff, the difficulty by the new hires to access credit (as a result of the lack and/or insufficiency of the severance pay) and the higher limits imposed by the bank of Italy as regards renewals. Nevertheless, the company has been able, thanks to the promotion of initiatives aimed at addressing market changes, to report a 9% improvement in the volumes of new loans entered into compared to 2012. Finally, as regards leases and loans for specific purposes, the company has limited this type of operations, as early as from 2012, to the Group only; as regards borrowing from financial markets, it should be noted that a slow reduction was recorded in the cost of funding, which was characterised by a drop in the relevant benchmarks (Euribor) and by a limitation of the spreads required by the banking system.

As regards prospects, it should be pointed out that, after the stagnation noted in the last two years with the completion of the main High Speed sections, the Ferrovie dello Stato Italiane Group has started, with the new 2014–2017 Business Plan, an important programme for the revival of investment, for a total of Euro 24 billion in 4 years, which should also allow Fercredit SpA to maintain and improve the business volumes of the last years.

Ferservizi SpA (Other Services)

values in €/mil.

Main indicators	2013	2012	DELTA	%
Operating revenues	199.89	197.34	2.5	1.3%
EBITDA	37.47	32.87	4.6	14.0%
EBIT	27.10	21.66	5.4	25.1%
Profit (loss) for the year	14.44	13.64	0.8	5.9%
Investments	2.00	1.70	0.3	17.6%
Net financial position	(82.16)	(61.53)	(20.6)	33.5%
Net equity	24.36	23.97	0.4	1.6%
Workforce (units)	1,529	1,687	(158)	(9.4)%

Main ratios	2013	2012
ROE	85.2%	40.9%
ROI	(56.8)%	(44.9)%
ROS (EBIT MARGIN)	13.6%	11.0%
EBITDA/OPERATING REVENUES (EBITDA MARGIN)	18.7%	16.7%
DEBT/EQUITY	(3.37)	(2.57)

Ferservizi SpA constitutes the "Integrated Services Centre" of the FS Italiane Group, as it manages activities, for the Parent Company and the main Group companies, which are not directly connected with the conduct of the railway business, on an integrated basis. The main activities carried out by Ferservizi, which are regulated by specific contracts, are aimed at the following processes: Real Estate, Administration, Facility Management, Group Procurement.

The company closed 2013 with a positive net result of Euro 14.4 million (+5.9% compared to 2012), showing an improvement in all the financial and economic ratios; specifically, note an increase in EBITDA for Euro 4.6 million, equal to 14%, and an increase in EBIT for Euro 5.4 million, equal to more than 25%, the best performance ever achieved by the company.

The streamlining of production processes, the selection of the businesses based on their profitability, the higher efficiency in terms of increased productivity and the strong monitoring of operating costs are the basic factors that allowed the achievement of the corporate objectives in 2013 and that will allow the company to strengthen, in the future, its role as the company managing facility, real estate, administration and non-core procurement management activities within the FS Italiane Group.

The Manager responsible for the preparation of corporate accounting documents, Roberto Mannozi, declares, pursuant to article 154-bis, paragraph 2, of the Consolidated Act on Finance (TUF) that the accounting information reported in this document complies with the documentary findings and the accounting records and books.