



**Wanda Ternau**

**Member of the Board of Directors  
*Ferrovie dello Stato Italiane Group***

Awarded a Degree in **Electrical Engineering** from the University of Trieste in 1998, with a mark of 110/110 cum laude.

In 1990, awarded a **Master of Business Administration** (MBA) from the SDA Bocconi School of Management in Milan. In 2012, awarded a Master of Laws (LL. Construction Law and Arbitration) "*with merit*", Faculty of Law, Aberdeen Business School, The Robert Gordon

University Aberdeen, UK.

Professional Appointments:

**Member** of the **GSSEP Onlus** (Global Social Sustainable Energy Program) Strategic and Executive Committee, non profit organisation focused on the implementation of projects according to an economic model based on agricultural and infrastructural development in conjunction with the creation of energy from renewable sources; ongoing initiatives concerning Tunisia, China and South Africa (since August 2013).

**Construction Projects Senior Consultant** with the **Ministry of the Interior of Saudi Arabia** and leading private corporations operating predominantly overseas in the energy and infrastructure sectors with responsibility for risk analysis, drafting and negotiation of construction contracts, joint ventures, partnerships, financing, licensing, supervision and training in the context of project management (since June 2011).

**Officer** of the **International Bar Association** (IBA, International Construction Projects committee) (since 2010).

**Fellow** of the **Chartered Institute of Arbitrators** (CIArb), London and **Professional Member** of the **Dispute Board Federation** (DBF), Geneva and Singapore (since 2009).

**Member** of the **Association of International Petroleum Negotiators** (AIPN) (since 2008).

**Certified Project Management professional** (PMP) (since 2006).

**Member** of the Board of Directors of the **RFI SpA** (Rete Ferroviaria Italiana) (from August 2010 to February 2014).

**Lecturer in Master classes on "Global Regulation of Markets"** (Department of Law) and **"Infrastructure Engineering and Railway Systems"** (Department of Engineering) at the Sapienza University of Rome. (2011-12, 2012-13 and 2013-14 academic years).

**Head of Contract Management** at **AgipKco N.V.** (company focused on the development of one of the largest existing oil fields situated offshore in the Caspian Sea) in Atyrau, Kazakhstan (since March 2007) and Milan. Activities carried out as Head of Contracts Management have included the drafting, negotiation and management of contractual agreements with general contractors and suppliers worth approximately 2.5 billion dollars, the development of tenders for the award of works, monitoring activities, dispute and litigation management in cooperation with the company's Legal Division, analysis of standard sets of contracts used by the company in

comparison with those used as international standards in the construction industry (FIDIC, NEC) and in the oil industry (Logic Crine, AIPN) (from July 2004 to May 2011).

**Financial Advisor** for **LIVOLSI & Partners** in Milan, concerning the implementation and financing of works (including Finance projects) in the infrastructure sector (incinerators, water and waste treatment, logistics platforms) and in the energy sector (lines and power stations, including renewable sources, electricity trading) (from May 2002 to June 2004).

**Private Sector Business Development Specialist** for the **World Bank in Washington DC** and **representative** of the **ABB Group (Asea Brown Boveri)** as part of the Staff Exchange Program between the World Bank and leading international companies; within this context, carried out economic and financial assessment activities, procurement functions, monitoring and analysis activities on the performance of projects within the energy and infrastructure sectors in Russia, the West Bank and Gaza, Yemen, Egypt (from October 1996 to April 2002).

From January 1993 to September 1996, carried out various activities for the **Department of Business Development** and **Project Finance of the ABB Sae Sadelmi SpA** company in Milan.

**Assistant/Contract Professor** of **"Economics and Business Administration" for the Faculty of Engineering**, University of Trieste and successively, Guest Lecturer for various Master courses abroad. Published numerous articles and edited the volume titled "Project Financing - Contractual, Economic and Fiscal Aspects" (with preface written by Marco Vitale) published by Franco Angeli (from 1992 to 1996).

#### Other Activities:

Guest speaker/lecturer/participant in numerous International Conferences organised by various organisations and associations including: IBA (International Bar Association), DBF (Dispute Board Federation), SDA Bocconi, CNEL, ANIMP (National Association of Industrial Engineering), PMI (Project Management Institute).